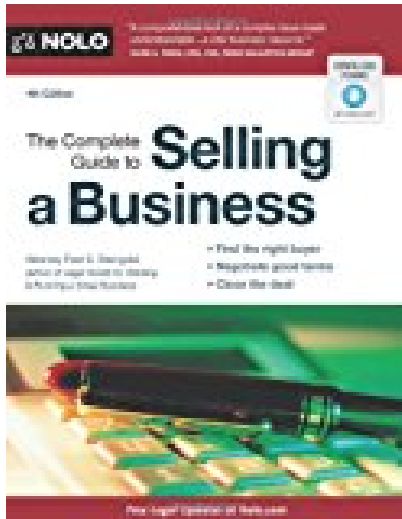


The Complete Guide to Selling a Business



BOOK DETAILS

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BOOK SYNOPSIS

The most comprehensive, easy-to-use guide to selling a business available! It covers: getting your business ready to sell pricing your business and valuing your assets finding the right buyer analyzing the tax issues negotiating a payment plan and other terms of sale planning your future relationship with the business limiting your liability working with lawyers, accountants and brokers closing the deal and transferring the business to its new owner The Complete Guide to Selling a Business helps you create more than two dozen crucial documents for both asset and entity sales, including: the sales agreement confidentiality letter promissory notes and security agreements noncompete and consulting agreements closing checklists This edition is completely updated with the latest tax considerations, and now provides more advice on marketing the sale of your business. There are literally dozens of competing titles on the market, but none can match The Complete Guide to Selling a Business for sheer depth, accuracy and ease of use. Download forms for book on nolo.com

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